

FIRST-MateSM for Laboratories

"Experience the Matheson Tri-Gas Commitment to Supply Chain Excellence"

With more than 80 years of experience and dedication, **Matheson Tri-Gas** has served analytical laboratories with efficient and reliable solutions to specialty gas and equipment operating requirements.

Beginning with our very first gas and equipment products many decades ago, we have consistently expanded our product offering to meet the efficiency and safety operating challenges faced by laboratory professionals.

Matheson Tri-Gas now offers its **FIRST-MateSM Program for Laboratories**...an expanded full service program that ensures that our products and services meet and exceed your expectations – we proudly call this **"the Matheson Tri-Gas Commitment to Supply Chain Excellence."**

The **Matheson Tri-Gas FIRST-MateSM Program** is designed to elevate the operating efficiency in your laboratory environment through greater reliability and safety by addressing the six key parameters customers must receive from their suppliers to achieve "supply chain excellence." These include:

- **Quality** products to ensure consistent reliability and safety
- **Products** specifically designed to facilitate laboratory applications
- **Safety** programs, products and design integrity to protect your personnel and work environment
- **Convenience** to place your orders and manage your cylinder inventory, with online access to Certs
- **Support** whenever you need it from our technical and service support teams
- **Delivery** options tailored to your operating needs



Quality Product Fleet

- **"C of A's":** Certificate of Analysis to certify the manufactured quality for all gas products
- **ISO 9001:2000:** Gas and equipment products manufactured to international industry standards



Product Features Ensure Optimal Navigation:

- **READY-Mate:** Stocked products to provide emergency or "24-hour" delivery service
- **LAB-LEASE:** Gas generators and selected gas delivery equipment available with lease options
- **Product DEMO Program:** "Try It Before You Buy It" available on selected gas and equipment products
- **SUPPLY REWARDS:** **FREE** awards for purchasing equipment products used in the laboratory



Safety Programs for a Safe Voyage

- **SAFETY-Mate** lab audits to certify safe gas delivery systems and improve operating efficiency
- On-site safety training programs and education products to enhance and improve safety awareness
- Leak detection and cylinder handling safety equipment



**MATHESON
TRI•GAS**

ask. . .The Gas Professionals™



Convenience via Online Resource

- Barcode Tracking for Managing Cylinder Status
- Enhanced Service Profile (ESP) Viewing and Ordering
- Self-Service Certs
- Cylinder Management
 - Onsite Cylinder Inventory
 - Cylinder Expiration Notification
 - Cylinder Movement History
 - Cylinder Pickup Scheduling



Support via the Matheson Tri-Gas Bulkhead of Technical and Service Support

- Field sales
- Dedicated gas and equipment customer service teams
- Technical gas and equipment product managers
- Cylinder management programs



Delivery to Your Port of Call

- Designed to suit your facility and operating hours
- Options for delivery

With the FIRST-MateSM Program for SUPPLY CHAIN Excellence, Matheson Tri-Gas is committed, without limitation, to be your “go to” company for maximizing profits and minimizing operating costs.

Thank you for your interest in our specialty gas and equipment products and we look forward to the opportunity to welcome you to our new FIRST-MateSM Program. For more information, please visit the Matheson Tri-Gas website @ www.mathesontrigas.com, or call our customer service center @ **800-416-2505** to have one of our sales representatives contact you directly.



Visit the Matheson Tri-Gas website to learn more about our **SUPPLY REWARDS Award program** for purchasing typical products used in the laboratory

Equipment Technology Center

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